

INSTITUTO UNIVERSITARIO ESEADE
Uriarte 2472, CP 1425, Buenos Aires
ARGENTINA

And

ESCE INTERNATIONAL BUSINESS SCHOOL
10 Rue Sextius Michel
75015 Paris
FRANCE

Exchange Agreement

The parties are desirous of entering into this agreement in order to promote student mobility, encourage closer ties, and develop faculty exchange and to establish academic collaborations in areas of mutual interest and for the common benefit of both parties

1. Selection and enrolment of Students

It is expected that Instituto Universitario ESEADE (hereafter as ESEADE) will screen applications from its student body for the exchange program at ESCE International Business School (hereafter as ESCE). Students are eligible to participate if they:

- I. have completed at least two years of study at ESEADE
- II. have an enrolment proposal approved by their home academic advisor, and are deemed academically qualified to successfully complete the courses. The program administrator at ESCE will inform the program administrator at ESEADE of subjects availability, including enrolment limitations and conditions. The normal course load at ESCE is 14 courses per year (equivalent to 60 ECTS credits) or 7 semester courses (equivalent to 30 ECTS credits) including French Language course.
- III. have obtained agreement from home institution that, upon successful completion of the courses taken at ESCE, full credit will be granted towards their degree at home university.

It is expected that ESCE International Business School will screen applications from its student body for the exchange program at ESEADE. Students are eligible to participate if they:

- I. have completed at least two years of study at ESCE and must be fluent in Spanish.
- II. have an enrolment proposal approved by their home academic advisor, and are deemed academically qualified to successfully complete the courses. The program administrator at ESEADE will inform the program administrator at the ESCE of subjects availability, including enrolment limitations and conditions on term basis as well on academic year basis. The normal course load at ESEADE is 10 courses per year or 5 courses per term and students will be expected to take a full course load.
- III. have obtained agreement from home institution that, upon successful completion of the courses taken at ESEADE, full credit will be granted towards their degree at home university.

2. Numbers of Participants

Subject to the availability of suitable candidates, ESEADE and ESCE will exchange 5 students each academic year or 5 students for one semester/term, during the period of agreement. The period of study will normally be for one semester, either Fall or Spring.

This agreement also includes shorter academic periods like ESCE summer program or specific tailored group study visit, if mutually agreed upon by each institution. Two slots in a one-month summer program are worth one-term long slot.

3. Financial Responsibilities of Exchange Students

There is no tuition fee for the exchange students who will pay tuition directly to their home institution. Exchange students will be financially responsible for:

- Travel to and from host institute
- Books, stationery, etc.
- Travel documentation, visas, etc.
- Accommodation and living expenses
- Health insurance coverage
- All other personal expenses incurred while studying at host institute

4. Accommodation

Both institutes do not guarantee accommodation for the incoming students. However, every effort will be made to assist the students to obtain

accommodation either near the school site or within a reasonable distance from the school site. Students will also be made aware that they are responsible for all costs associated with accommodation, travel, including utility accounts and rental deposit.

5. Health /Medical Insurance

Non-EU Study abroad students participating in the study abroad program will be responsible for purchasing the French required health/medical insurance (current cost 211€ - 2013/2014 subject to change each year) for the duration of one year (even if they are in France for one semester) and to pay by bank transfer before arrival. Incoming students at ESEADE are required to purchase in advance a travel insurance policy including 'medical and repatriation cover' for the entire duration of their stay. They must arrange for the cover and submit a copy of the insurance to academic office prior to their arrival.

6. Disputes

Any dispute arising out of this exchange agreement will be resolved in a spirit of cooperation between the parties through mutual and friendly dialogue.

The relationship of the parties to this contract to each other shall not be construed to constitute a partnership, joint venture or any other relationship, other than of independent contractors.

7. Program Review

Both institutions will be responsible for a review of the study abroad program one year after it is in effect and then every year in connection with renewal of the agreement. Problems should not wait for a review but be dealt with when they arise and may be resolved swiftly by the persons in charge for international relations at either side. The review is essential in order to make appropriate and mutually agreed modifications as may be required.

8. Period of Agreement

This agreement will come into effect from the date of signature by both parties, and will remain in force for an initial period of five (5) years.

The first students will be sent by both institutions during the academic year 2015/2016.

The agreement may be terminated by either party providing twelve months written notice to the other party. In the event of termination, the participants

in the program at such time and the students who have already been accepted to study at ESCE and ESEADE shall be permitted to complete their activities in accordance with the terms of the agreement.

9. Signatures

This agreement constitutes the entire agreement between the parties. No amendment, consent or waiver of terms of this agreement shall bind either party unless in writing and signed by both parties.

Signed on behalf of

Instituto Universitario ESEADE



Alfredo Blousson
Director / Provost

Date _____

Date _____

Signed on behalf of

ESCE International Business School



Mr Yves Marmiesse
Deputy CEO

Date _____

Date _____